

When a Reliable Salesforce Org Needed to Be Ready for What's Next

Building a faster, more secure, and resilient Salesforce ecosystem



Our client, a leading manufacturing company relied on Salesforce to support important business operations across teams, workflows, and data-driven processes. As the business continued to grow, the organization needed to make sure its Salesforce ecosystem could keep up.

Challenges

Like many mature Salesforce environments, the client's org had accumulated complexity over time. Excess and outdated data were slowing system performance, while legacy records made day-to-day operations less efficient.

Security and governance gaps increased compliance and data exposure risks.

Outdated integrations and technical debt limited scalability and performance.

Inefficient code and platform complexity made maintenance and growth challenging.

Collaboration

Xoriant conducted a comprehensive Salesforce assessment and modernization initiative to improve platform performance, strengthen security, streamline operations, and prepare the environment for future growth.

Conducted

A comprehensive assessment of Salesforce performance, security, compliance, and scalability

Implemented

A structured data archiving strategy to reduce legacy data and improve system efficiency

Strengthened

Security & governance through role-based access controls and compliance enhancements

Modernized

Integrations and upgraded legacy APIs to improve reliability and future readiness

Optimized

Code quality through refactoring, bulkification, and improved error handling practices

Enhanced

Platform resilience with proactive monitoring, security audits, and incident response processes

Business Value



Accelerated

Platform performance through data optimization and legacy record reduction



Reduced

Security and compliance risks with stronger governance and access controls



Boosted

Platform scalability, maintainability, and business resilience

Technology Stack

Salesforce | Python | Content Migration Tool (CMT) | Existing On-Premise Data Sources |

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